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WE'RE HIRING CHIEF OPERATING OFFICER (COO)



Operational Excellence, Driving Growth. At Barter Black®, we're not just building a platform; we're cultivating an ecosystem where Black entrepreneurs can thrive. As we gear up for an exciting phase of growth, we're seeking a Chief Operating Officer (COO) who embodies our mission of empowerment and innovation. You'll be the operational backbone of our venture, working hand-in-hand with the CEO to streamline operations, drive strategic initiatives, and lead our team towards achieving groundbreaking success.

Chief Operating Officer: The Engine Behind Barter Black®. As the COO, you will play a pivotal role in shaping the future of Barter Black®, overseeing the day-to-day administrative and operational functions of the company. Your leadership will ensure that our business operations are efficient, our team is productive, and our goals are met with precision and passion. You'll be our go-to leader, stepping in for the CEO when necessary, and ensuring that Barter Black® operates seamlessly, innovatively, and in alignment with our strategic vision.

Job Description:

- **Operational Leadership:** Oversee and optimize operational processes, ensuring they support the company's growth and objectives efficiently.
- **Strategic Implementation:** Work closely with the CEO to develop and implement strategic plans, translating vision into actionable goals.
- **Team Management and Development:** Serve as the primary point of contact for all internal operations, managing our dynamic team, and fostering a culture of excellence and accountability.
- **Project Management:** Lead key projects, ensuring they are completed on time, within budget, and meet quality standards.
- **Performance Monitoring:** Establish and monitor performance metrics to identify areas for improvement, driving operational excellence and innovation.
- **Financial Oversight:** Work with the finance team to budget, monitor, and optimize operational costs and investments, ensuring financial health and sustainability.
- **Stakeholder Relations:** Attend important meetings, represent the company in the CEO's absence, and maintain strong relationships with partners, investors, and other key stakeholders.
- **Process Improvement:** Continuously seek ways to improve operational processes and policies to enhance efficiency, productivity, and employee satisfaction.
- **Crisis Management:** Be prepared to address and navigate through operational crises, ensuring minimal disruption to business activities.

Report To: Nicole Murphy, CEO

Employment Type: Part-Time Employee working 10-15 hours per week, transitioning to Full-Time based on platform growth and needs.

Location: Remote

Salary: [Equity Compensation](#) Vested over Three Years with a 1-year cliff. Salary negotiable after one year or significant round of funding, whichever is first.

Benefits: Equity in Barter Black®, Lifetime Membership w/ No Fees, Budget for Professional Development.

Qualifications:

- **Proven Experience:** Demonstrated success in a COO or similar leadership role within a startup or dynamic tech environment, with a track record of operational excellence and business growth.
- **Strategic Thinker:** Strong ability to think strategically and execute tactically, with a data-driven approach to decision-making.
- **Leadership Skills:** Exceptional leadership and team-building abilities, capable of motivating and managing a diverse team.
- **Operational Acumen:** Deep understanding of business operations, including project management, financial planning, and performance metrics.
- **Communication Skills:** Excellent communication and interpersonal skills, capable of fostering strong relationships internally and externally.
- **Adaptability:** Ability to thrive in a fast-paced, changing environment, with the resilience to face challenges head-on.



 Apply at www.barterblack.io/careers

Barter Black®, LLC, registered in Maryland, is committed to cultivating an inclusive workplace and proudly stands as an equal opportunity employer. We wholeheartedly embrace diversity and provide equal employment opportunities to everyone, irrespective of race, color, religion, gender, gender identity or expression, sexual orientation, national origin, genetics, disability, age, or veteran status. Our commitment is in full accord with Maryland and federal non-discrimination laws, ensuring a respectful and welcoming environment. We value the unique qualities of each team member, recognizing that our collective strength is amplified by our diverse perspectives.